



# EKSPORT AF DANSKE LØSNINGER

Virksomhedernes forretningsmulighed



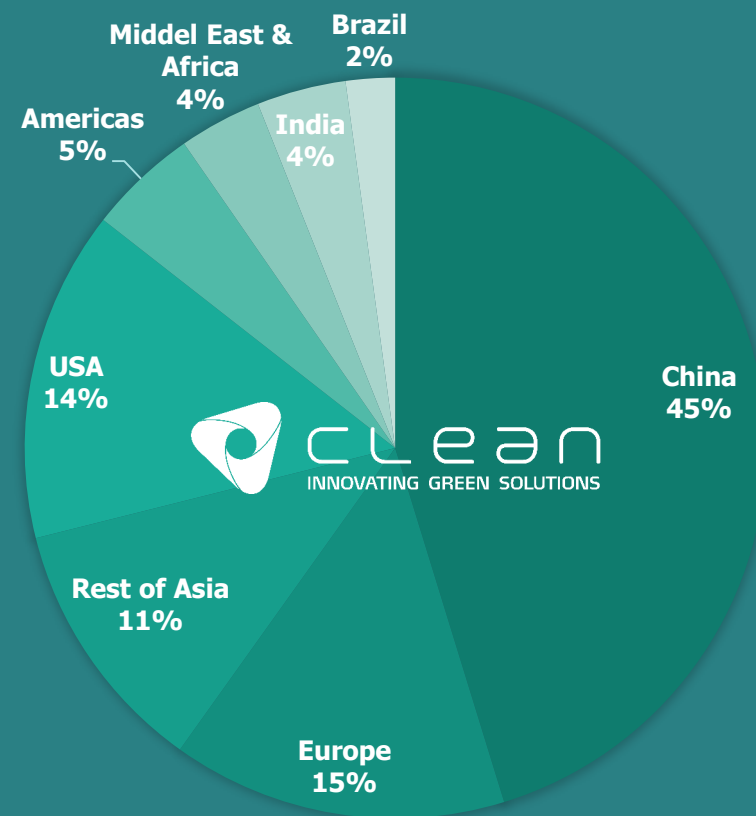
# CLEANTECH – GLOBAL OUTLOOK

Det anslås at global efterspørgsel kan øge  
Danmarks omsætning med **DKK 271**  
**mia.** i 2035

Stigning i omsætningen vil desuden kunne skabe  
**95.000** nye grønne jobs

Denmark ligger nr. **#1** på WWF Cleantech  
Innovation Index

Global new investment in renewable energy by region, 2017, percentage

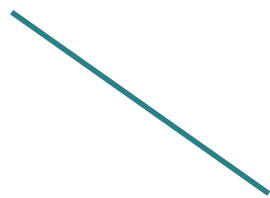


# HVEM ER CLEAN?

INNOVATIONSNETVÆRK  
FOR MILJØTEKNOLOGI



INNOVATIONSNETVÆRKET  
SMART ENERGY



clean  
INNOVATING GREEN SOLUTIONS

159 medlemmer

1000+ samarbejdspartnere



Smart Energy

Ressourceeffektivitet

Smart City

Internationalisering

# CLEAN'S INTERNATIONALE SERVICES



- ICN
- Nordic Solutions
- C40 CSP
- Nordic TC
- EC2I
- BCN SCE
- NYC SCE
- SUS
- Clean Solutions
- SE 2 Market
- China Desk
- Scale Up NSR

	ICN	Nordic Solutions	C40 CSP	Nordic TC	EC2I	BCN SCE	NYC SCE	SUS	Clean Solutions	SE 2 Market	China Desk	Scale Up NSR
Int. partnerships												
Access to markets												
Network & conferences												
Project development												
Training												
Fundraising												

# INTERNATIONAL PARTNERSHIPS

## *INTERNATIONAL CLEANTECH NETWORK (ICN)*

ICN eksklusivt netværk bestående af **13** klynger

fra nogle af verdens ledende regioner.

ICN faciliterer:

Project development

Internationalization

Knowledge sharing



# INTERNATIONAL PARTNERSHIPS

## NORDIC SOLUTIONS

Nordic Solutions har til formål at skabe en nordisk platform for Nordiske virksomheds samarbejder. Den nordiske platform vil øge eksporten af nordiske virksomheder ved at:

- Samarbejde sig med internationale byer, der efterspørger bæredygtige løsninger
- Fremme involvering af nordiske virksomheder i konkrete projekter, med det formål at opbygge stærke konsortier

Partners:





# ACCESS TO MARKETS

*CITY SOLUTIONS PLATFORM*

Cities and the private sector  
innovation **green** solutions





# NETWORK AND CONFERENCES

## SUSTAINABLE URBAN SOLUTIONS

23. September in  
Odd Fellows Mansion



**Hamilton,  
Canada**  
Retrofitting of  
Social Housing



**Copenhagen,  
Denmark**  
Innovative usage  
of energy data



**Vejle,  
Denmark**  
City water  
resiliency



**Singapore**  
Urbane farming  
& renewable  
energy

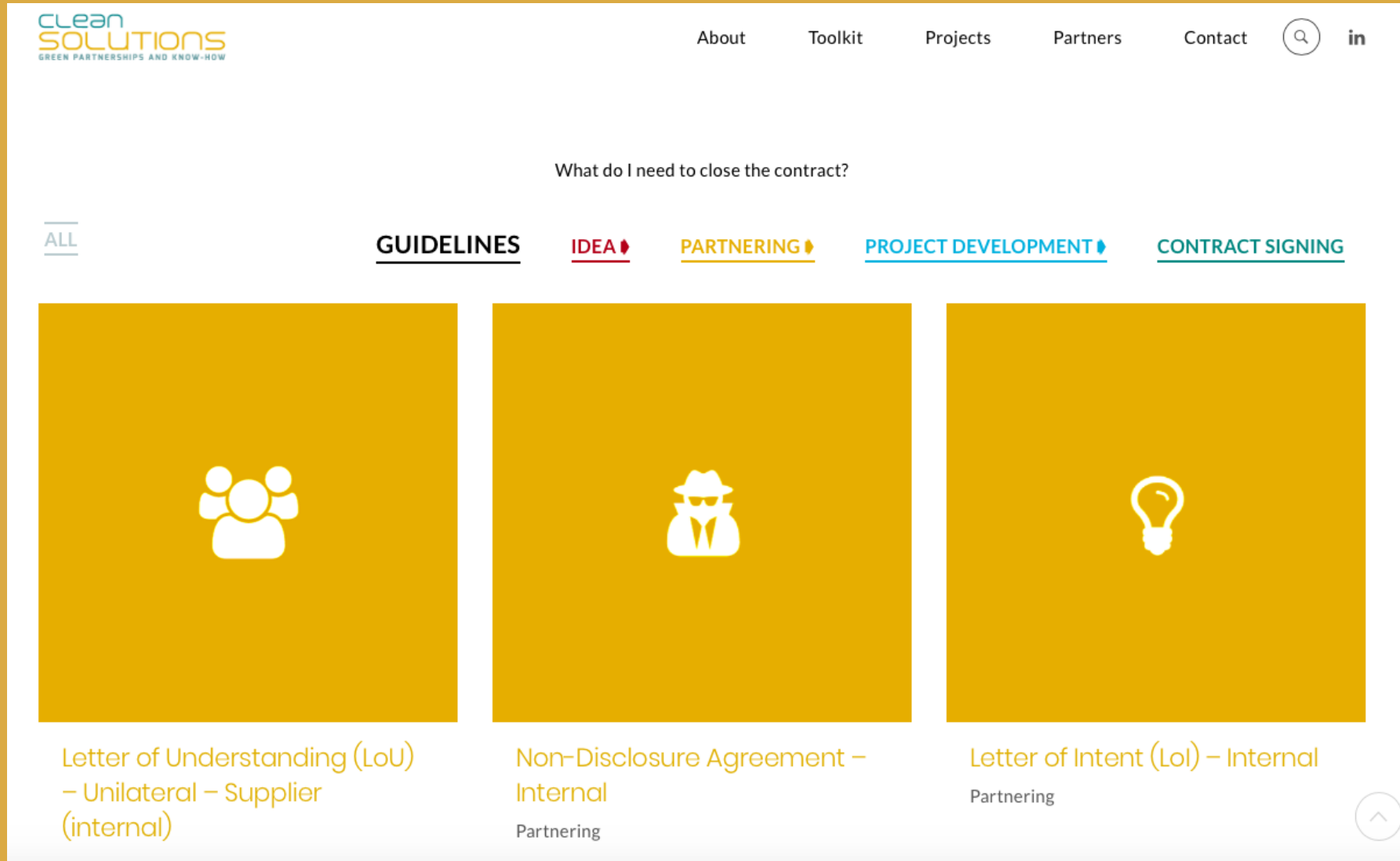
Sustainable  
Urban **Solutions**





# PROJECT DEVELOPMENT

## CLEAN SOLUTIONS



The screenshot shows the Clean Solutions website with a navigation menu (About, Toolkit, Projects, Partners, Contact) and a search icon. The main heading is "What do I need to close the contract?". Below it are filter tabs: ALL, GUIDELINES, IDEA, PARTNERING, PROJECT DEVELOPMENT (selected), and CONTRACT SIGNING. Three cards are displayed: 1. Letter of Understanding (LoU) – Unilateral – Supplier (internal) with a group icon. 2. Non-Disclosure Agreement – Internal Partnering with a spy icon. 3. Letter of Intent (LoI) – Internal Partnering with a lightbulb icon. An up arrow icon is in the bottom right corner.

clean SOLUTIONS  
GREEN PARTNERSHIPS AND KNOW-HOW

About Toolkit Projects Partners Contact

What do I need to close the contract?

ALL GUIDELINES IDEA PARTNERING **PROJECT DEVELOPMENT** CONTRACT SIGNING

Letter of Understanding (LoU)  
– Unilateral – Supplier  
(internal)

Non-Disclosure Agreement –  
Internal  
Partnering

Letter of Intent (LoI) – Internal  
Partnering

# PROJECT DEVELOPMENT

## CHINA DESK

- Clean connect China
- 6 Chinese delegation, 2 workshops and 1 joint application

- 2018 China Mission –
- 15-16 November 2018 with partners from China, Sweden, France, Austria and Belgium

- Copenhagen –Beijing
- Water Management, Eco-City Development

- Central Denmark Region - Sichuan
- Soil and Groundwater Remediation
- 3 projects and 2 Danish company

- Capital Region of Denmark – Jiangsu
- Soil and Groundwater Remediation
- 4 projects and 5 Danish companies

- Region of Southern Denmark – Guangdong
- Water, Environment, Energy Efficiency
- 3 projects and 3 companies

- Region Zealand of Denmark-Zhejiang
- Soil and Groundwater Remediation
- 2 projects and 3 Danish companies

Pipeline projects

- P4G
- Sustainable and efficient sludge reduction

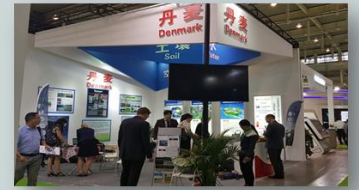
- Sino – Danish research cooperation
- Renewable energy

### Relationship Building



Agreement on International pilot project

### Co-creation



International summit in Nanjing



The collaboration between the Capital Region of Denmark and NIES, China



Workshop with Jiangsu EPD in Copenhagen



Agreement on 'Energy in Water'



Workshop on Soil Data Management in China



# MANGE TAK FOR JERES OPMÆRKSOMHED

Bjarke Kovshøj

Senior Project Manager

E: [bjk@cleancluster.dk](mailto:bjk@cleancluster.dk) T:3162 2900