

Kim Escherich

IoT Innovation Architect

- Internet of Things
- Artificial intelligence
- Smarter Cities
- Buildings
- Construction Industry
- Traceability
- Emerging technologies
- Big data
- Analytics
- Supply chain
- Food systems
- Agriculture
- Innovation



@kescherich | @danmark50



/in/escherich









So what is cognitive?

käg-nə-tiv (adjective): of, relating to, or involving conscious mental activities (such as thinking, understanding, learning, and remembering)

Cognitive computing and cognitive based systems accelerate, enhance and scale human expertise by:



Learning and building knowledge,



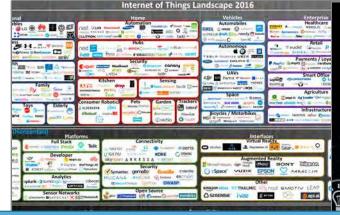
Understanding natural language, and

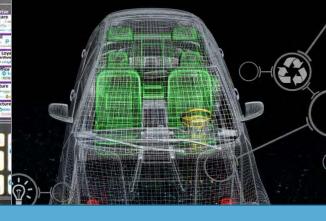


Interacting more naturally with humans than traditional programmable systems

Trends





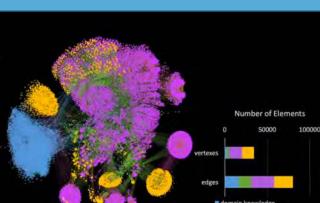


IoT & DevOps Platforms

New Ecosystems

BIM & Digital Twin





semantic mapping meta-data



Human-computer interfaces

Analytics & Al

Innovation & Design Thinking





Personality Portrait

24378 words analyzed: Very Strong Analysis

Summary

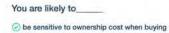
You are a bit critical and excitable.

You are adventurous: you are eager to experience new things. You are authority-challenging: you prefer to challenge authority and traditional values to help bring about positive changes. And you are self-controlled: you have control over your desires, which are not particularly intense.

You are motivated to seek out experiences that provide a strong feeling of efficiency.

You are relatively unconcerned with both tradition and taking pleasure in life. You care more about making your own path than following what others have done. And you prefer activities with a purpose greater than just personal enjoyment.

How did we get this?



- A have experience playing music
- (like historical movies

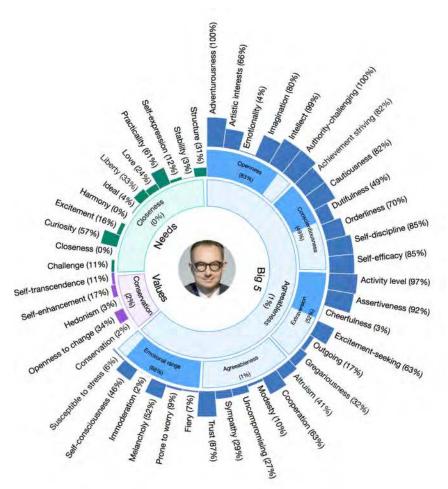
automobiles

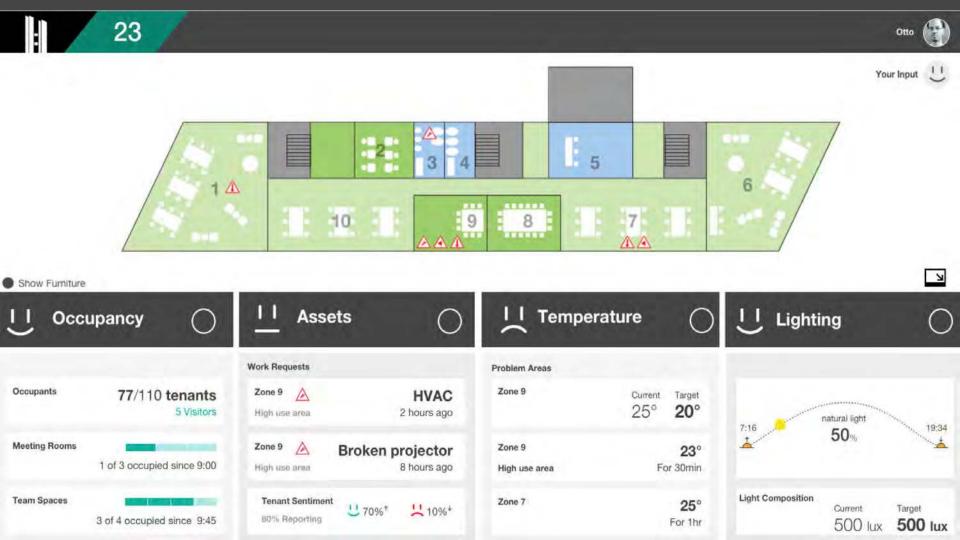
You are unlikely to

- be influenced by social media during product purchases
- ® prefer style when buying clothes
- (x) be influenced by brand name when making product purchases









Stories



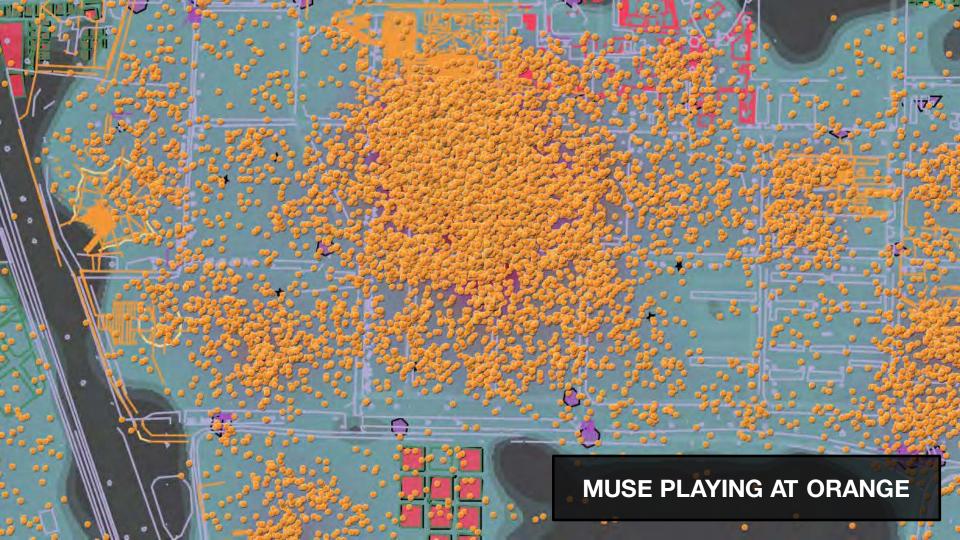
< CHINA NETHERLANDS >

COPENHAGEN, DENMARK









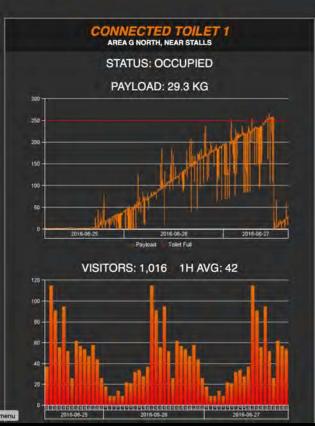


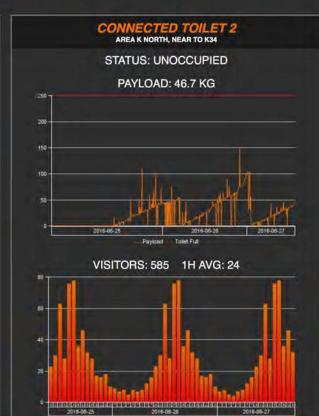
ROSKILDE FESTIVAL - TOILET TRACKER

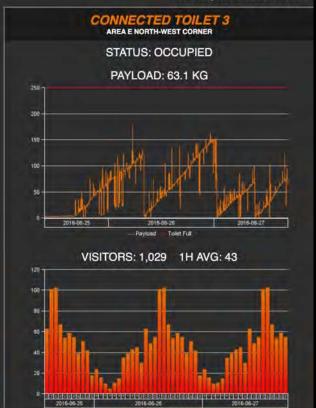
IBM

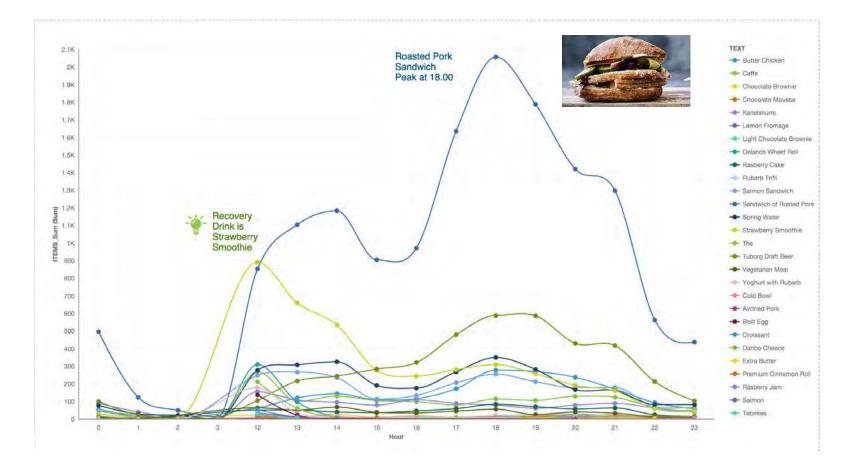
CONNECTED TOILETS FOR BETTER EFFICIENCY AND CUSTOMER SATISFACTION

Jun 27, 2016 9:35:34 PM









The cognitive building

The Cognitive Building

LEVEL 3

PEOPLE CENTRIC

LEVEL2

ASSET CENTRIC

LEVEL 1

FACILITIES CENTRIC

Ambient intelligence, productivity, happiness

Signage, security, assets, services, processes

Power, water, air, data

CUSTOMER NEEDS

Adapt to me

Find what I need

Ease of access

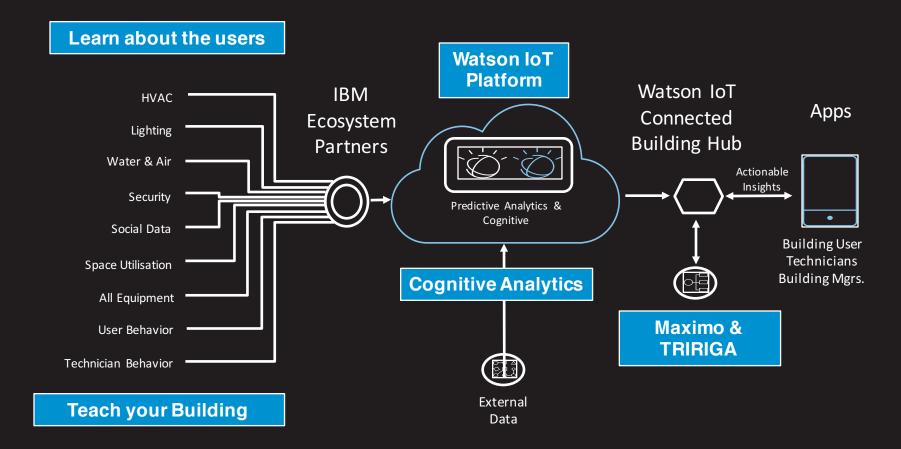
Space utilization

FM productivity

Energy management

Structure management

Cognitive Building solution components



Connected Building Use Cases and Opportunities



DIGITAL ASSET LIFECYCLE

The manual input of data into a maintenance system for thousands of assets is a costly, error prone process.



REAL TIME ASSET LOCATION

Finding assets and their relevant data is challenging, in particular when you are in the field.



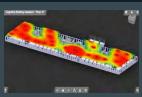
COGNITIVE ASSET HEALTH

Predictive and preventive maintenance are immanent to reduce operation costs, but, lack the required sensors.



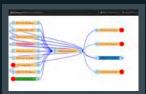
SELF-LEARNING ENERGY DIAGNOSER

Energy consumption has many influences and it is hard to detect and diagnose abnormal consumption.



COGNITIVE CONCIERGE

Guiding people to their rooms and answering their questions is an central element of hospitality.



SEMANTIC INSIGHTS

Analyzing thousands of IoT devices cannot provide meaningful insights without a semantic method.



FLUID SPACES

The lack of real-time occupancy information within a building inhibits effective energy and space performance.



My Cognitive Campus

Increase productivity of teams by providing a comfortable environment and easy navigation.



My ARTEFACT

Maintaining the perfect environment for art galleries and museums is critical.



SCALABLE IOT PLATFORM

Cognitive Buildings require a highly scalable platform for data integration and analysis.





30-06-2016

ISS Turns to IBM Watson IoT to put the 'Human Touch' into buildings

Global leader in facility services taps insight from sensors and devices to create better, happier buildings.

ISS, a leading global provider of facility services, has signed a commercial agreement with IBM to use the power of Watson IoT to transform the management of over 25,000 buildings around the world.

Headquarted in Copenhagen, ISS is one of the world's largest private employers with over half a million staff managing everything from concierge to cleaning, catering to technical maintenance for thousands of high profile clients including Rolls-Royce, Nordea, Novartis, and Royal Air Force in the UK.

Through the new agreement, ISS will tap IBM's Watson IoT platform, consulting and advanced facilities management technologies to transform the services it provides to building owners and users around the world with the goal of making buildings more personalized, intuitive and user-friendly.

Working with IBM, ISS will integrate and analyse data from millions of devices and sensors embedded into buildings including doors, windows, chairs, meeting rooms, dispensers and air conditioning systems. Data will be uploaded onto IBM's Watson IoT cloud platform and cognitive computing technologies will learn from this data helping ISS optimise its services as well as furthering its understanding of how people use buildings, thereby creating new opportunities for innovation.



"We are going to be the world's greatest service organisation"

ISS perspective on application of Big Data & IoT

Service delivery

WO triggered by usage

of visitors to the toilets

of people in the building

Predictive maintenance

Technical equipment

"Refill me"

Building usage

Space management

Occupancy (room and tables)

Benchmarking

Green building

Energy usage based on usage and weather

Benchmarking

Productivity and user satisfaction

Touch points

User touchpoints through out a day in the building e.g ISS Concierge app

COST

EXPERIENCE

Touchpoints@ISS



The Power of the human touch

Kim Escherich escherich@dk.ibm.com +45 2880 4733 internetofthings.dk

0

@kescherich | @danmark50



/in/escherich



TRIRIGA – IWMS



Customer Request Central (self service, way-finding, reservations)
Business Analytics (KPIs, BIRT, Watson Analytics)

Real Estate Management

Portfolio Planning
Site Selection
Transaction
Management
Lease Administration
Lease Accounting
AR Tenant Tracking

Payment Processing

Client Requests

Project Management

Program Management
Fund Management
Scope Management
Cost Management
Schedule Management
Resource Management
Permit Management
Vendor Engagement
Procurement

Space Management

Space Management
Space Chargeback
Space Requests
Strategic Planning
Space Forecasting
Move Management
Personnel Provisioning
CAD Management

Workplace Resources

Reserve Meeting Rooms
Hot-Desking/Hoteling
Reserve Equipment
Reserve Vehicle
Catering
Visitor Management
Room Setups

Operations & Service

Contact Center
Service Management
Warranty Management
Preventive Maintenance
Facility Assessment
Security/Key Management
Inventory Management
Capital Planning
Resource Planning

Environmental & Energy Mgt

Impact Manager (Rules)

CO2 Emissions

Utility Tracking

Waste Disposal

Water Consumption

Green Opportunities

Tracking

Environmental Certification

Shared/Common Data and Process Integration

Common Workplace Platform, Database & Documents Internal/External Integrations, BIM/Revit, Bluemix (Assets/Rules)





Integration Platform and Services
BIG Data / Message Insight/IOT Foundations







